



ARMOR SUCCESS STORY

Customer:	Global Pump Company
Type of industry:	Pumps
Previous Rust Preventative Method:	Previously has used oil to prevent rust. Also stored product outside which resulted in rust.
Problem:	Inbound shipments were covered with oil, resulting in extremely high waste water costs for removing oil. Also had high labor costs and increased process time to remove all oils. Further, customer stored parts outside with no protection (due to limited warehouse space) which resulted in immediate rust on parts.
Metal-Part(s) Involved:	Ferrous castings and machined steel surfaces
Solution:	ARMOR Defender™ Bag for shipments (no oil!)
Products:	ARMOR Crusader™ UVCI for outdoor storage Metal Rescue™ for safe, easy removal of rust
Cost Savings:	For one plant alone with one product: \$65,000/year in waste water treatment and disposal savings.
ARMOR Rep:	Jerry Golebiewski



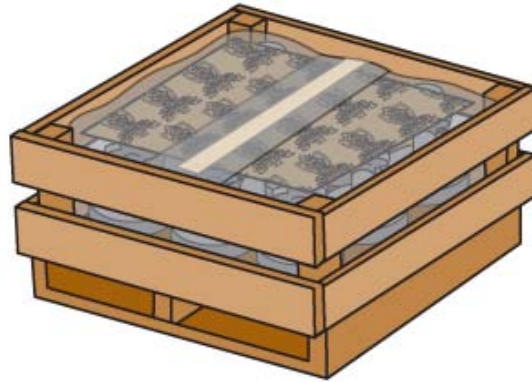
Bare castings stored outside; heavy rust



Crusader™ Bag with UV and VCI



Bare castings outside with heavy rust



Crusader™ Bag with UV inhibitor and ARMOR VCI protection



Previous method with oil and plain bags



New method with Defender bag and ARMOR WRAP® VCI Paper interleave. No oil used.